



Career Growth- Purpose and Passion - Market-Leading Product - Fair Compensation

At Boston Scientific you will find a collaborative culture driven by a passion for innovation that keeps us connected on the most essential level. With determination, imagination and a deep caring for human life, we're solving some of the most important healthcare industry challenges. Together, we're one global team committed to making a difference in people's lives around the world. This is a place where you can find a career with meaningful purpose - improving lives through your life's work.

About the Role:

The Rhythmia FCS will provide expert clinical product and technical assistance and training to physicians, EP Lab Staff, and sales representatives on the effective and safe use of the Rhythmia System during case procedures within an assigned geography, and in a manner that leads to meeting and exceeding business goals.

Key Responsibilities:

- Serves as primary resource for clinical support in the areas of case coverage, basic troubleshooting, system/software development for Rhythmia System and catheters.
- Educates customers and internal BSC employees on the merits and proper clinical usage of Rhythmia by giving presentations and demonstrations using a wide variety of formats and platforms (e.g., slides, transparencies, manuals) to keep all abreast of the latest product and technology developments for Rhythmia system.
- Attends cases in labs of hospital accounts for case support and development efforts of Rhythmia system and its components.
- Providing initial and continuous, as needed, training and feedback for development team and sales representatives (as appropriate) on Rhythmia system, development process, products and features, and procedures involving those products and features.
- Meets with existing and potential clients (e.g., physicians, physician office groups at hospitals) by traveling (in an automobile or airplane) to identify their clinical needs, goals, and constraints related to patient care and to discuss and demonstrate how company products can help them to achieve their goals.
- Develops relationships with hospital personnel (e.g. through casual conversation, meetings, participation in conferences) to make new contacts in other departments within hospital and to identify key decision makers in order to facilitate future sales.
- Responds to customer needs and complaints regarding products and service by developing creative and feasible solutions or working with other related personnel (e.g., sales, clinical research, marketing, technical support) to develop optimal solutions.
- Will be required to maintain advanced clinical knowledge of cardiac ablation, cardiac ablation components, technical knowledge of EP technology, advancements, and business landscape
- This role will require significant travel

What we are looking for:

- Knowledge of CRM/EP market preferred
- Strong communication skills
- Able to rapidly adapt to a very dynamic marketplace
- Strong team player, collaborative, ability to build relationships and work cross-functionally
- Flexible, adaptable but focused and persistent
- Fluent in English
- Willing to travel
- Based in Calabria or Sicily regions

About us

As a global medical technology leader for more than 35 years, our mission at Boston Scientific (NYSE: BSX) is to transform lives through innovative medical solutions that improve the health of patients. If you're looking to truly make a difference to people both around the world and around the corner, there's no better place to make it happen. If you are interested then discover our career opportunities at [bostonscientific.com/careers](https://www.bostonscientific.com/careers)